



Pacific Trustees Berhad (PTB) was incorporated on 21st September 1994 and registered with the Securities Commission Malaysia. We are authorized to offer a full range of trust services to both corporations and individuals.

High service levels and strong commitment to our customers saw PTB rise up as the top trust company with the most numbers of conventional bond issuances in year 2011. Subsequently in 2013, PTB was awarded the “Most Active Trustee” at RAM League Awards, one of the most prestigious event for the Malaysian Debt Capital Market.

In line with our expansion and quest for quality excellence, we are seeking dynamic and career-minded individuals to join our team for the following position/s:-

- 1. Sales Executive, Financial Planners**
- 2. Sales Manager**
- 3. Estate Planner**

Responsibilities:

- Assist the Company on sale business plans and strategies for trustee products mainly on, Financial Planning Services, Pacific WillPlan, TrustPlan and WealthPlan Services.
- To achieve the set target and effective execution of sales and marketing activities for all the Financial Planning and Private and Corporate trustee products.
- To participate in all marketing programmes, roadshows and training recruitment of agents for the Company’s Financial Planning, WillPlan, TrustPlan and WealthPlan business.

Requirements:

- Minimum 2-3 years’ experience in sales of Financial Planning and trustee products including will and trust products. However, qualified fresh graduates may be considered.
- A degree in Business / Management / Accounting / Economics / Finance / Investment or its equivalent. Preferably Certified Financial Planner ® or undertaking certified Financial Planning Examination.
- Performance driven, strong negotiation, influencing and communication skills to drive sales / investment.
- Possess own transport and willing to travel.
- Candidates from Kuala Lumpur, Selangor, Penang & Johor Bahru are encourage to apply.
- Candidates from Kuching, Sarawak and Kota Kinabalu, Sabah are encourage to apply.

Benefits:

- Training knowledge of trustee products will be provided.
- Entitled to commission
- Entitled to annual leave, medical claim and reimbursement of pocket expenses
- Excellent and Good Performing Candidates will be absorbed in the Management of the Company.

Interested candidates may forward their resume to the following address/email:

Pacific Trustees Berhad (Co.Reg.No. 317001-A)

Unit A-9-8, 9th Floor, Megan Avenue 1

No 189, Jalan Tun Razak 50400 Kuala Lumpur.

Tel: 03-21668830 (Hunting Line) / 21664830 / 21662830 Fax: 03-21663830

Email: kelly@pacifctrustees.com and vacancy@pacifctrustees.com

Website: www.pacifctrustees.com